

Program

8:50 AM **Online check-in**

9:00 AM Introductions

Suzette Munley, President, CCPA Damien Ghee, SVP/Regional Vice President, Greater Philadelphia Lending Group at TD Bank Susanne Spinell Shuster, CPA, MST, Director-in-Charge, Accounting Services, Friedman LLP; CCPA Board Member

Panel Presentation, Q&A

Questions will be directed to panel from chat

10:00 AM **Networking Breakout Sessions**

Reminders:

- Event will be recorded.
- Use Chat for questions, comments, suggestions, and to connect with each other.
- Everyone will **begin muted** to maintain audio/visual controls.
- Take a moment to change your User Name to your actual name and company so others can see who you are!
- Event program is posted in Chat











Jeremy J. Grey

Confidence Results

Anthony Maher

FRIEDMAN LLP

ACCOUNTANTS AND ADVISORS

Kate McNamara

Angel Rodriguez Angelo Perryman

OBERMAYER

Natalie Kostelni

Wednesday, April 21, 2021







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Partnering Organizations Building Industry Association of Philadelphia

Building Owners and Managers Association CREW Greater Philadelphia General Building Contractors Association



Natalie Kostelni

Real Estate Reporter Philadelphia Business Journal 400 Market St., Suite 1200 Philadelphia, PA 19106 215-238-5139 nkostelni@bizjournals.com bizjournals.com/philadelphia

Natalie Kostelni, has studied, researched and written about Real Estate and Economic Development for the Philadelphia Business Journal for more than 15 years. Kostelni received her undergraduate degree at Villanova University and a masters in journalism from the University of Missouri-Columbia. She lives in the Valley Forge area with her husband and daughter.

The Philadelphia Business Journal is owned by American City Business Journals, which is a subsidiary of Conde Nast. With more than 1,600 employees, American City Business Journals has 40 business newspapers and websites in cities across the country. Business Journal websites offer news, analysis, advice columns and other resources that draw more than 10 million unique visitors each month. The Business Journal's strategy is to provide the most comprehensive, exclusive coverage of local business in each market. To do this they are committed to top-quality journalism and active involvement in the local business community.





Jeremy J. Grey

Executive Vice President, Industrial Development and Partner Hilco Redevelopment Partners 111 S. Wacker Drive, Suite 3000 Chicago, Illinois 60606 312-796-6564 info@hilcoredev.com www.hilcoredev.com

As Executive Vice President of Industrial Development, **Jeremy** oversees nearly all facets of HRP's development platform across the country. Building off of his 20 years of experience with infrastructure projects, vertical development, and large-scale complex developments, Jeremy oversees a national team focused on redeveloping complex assets that have run their useful life and putting them back into commerce. Jeremy leads the North American team that is responsible for the leasing and development of warehouse distribution centers, e-commerce facilities, trucking terminals, rail related assets, light manufacturing facilities, energy related assets, and infrastructure assets.

Prior to HRP, Jeremy worked at CenterPoint Properties where he served as Vice President of Development and was responsible for several aspects of development. Before CenterPoint, he was a civil engineer at CEMCON, Ltd. as well as Parson's Corporation.

Active in industry organizations, Jeremy is involved with NAIOP Commercial Real Estate Development Association, American Railway Engineering and Maintenance of Way Association (AREMA), Council of Supply Chain Management Professionals (CSCMP), and the Midwest Association of Rail Shippers (MARS). He is also a former board member of the Will County Center for Economic Development. Jeremy is a licensed professional engineer for the State of Illinois and received a B.S. in Civil Engineering from the Illinois Institute of Technology in 2003.





Anthony Maher

Partner, President University Place Associates (UPA) 30 N 41st St, Suite 500 Philadelphia, PA 19104 anthony@upaphila.com @AnthonyMaher12 www.upaphila.com

Anthony is well known for his entrepreneurial ecosystem engagement throughout the city of Philadelphia. He is Co-founder and former CEO of Benjamin's Desk (now 1776), serving as a champion and growth strategist for entrepreneurs. During his tenure at Benjamin's Desk / 1776, Anthony launched 10 strategic campuses throughout the region, which quickly became the largest network of incubators in the northeast corridor with a mission to strengthen the cities and economies by building a thriving community of entrepreneurs. Anthony also was successful in securing a long term partnership deal for his company to operate and manage UPENN's premier incubator, The Pennovation Center. The focus at the 58,000sf Pennovation Center is Life Sciences and BioTech but also creates an environment for small tech startups and entrepreneurs to grow within the center.

Anthony Maher joins Scott Mazo as Partner and President of UPA in January 2019. He is a strong advocate for public/private partnerships and will strategically curate every UPA building with the Philadelphia innovation ecosystem in mind. Anthony's experience curating coworking space as Chief Growth Officer of 1776 is expansive. He looks forward to applying the same knowledge, experience, and zeal throughout the square footage of The Platinum Corridor®.

Anthony was also Partner of Philadelphia's 'First Base' Commercial Office Brokerage for several years, a brokerage that was created to help high growth tech startups secure their first traditional office space outside of incubators and coworking space. Anthony was a First-Team College All-American and 10-year professional soccer player and brings the same focus and discipline that build effective teams to help create long term partnerships and impact.





Kate McNamara

Senior Vice President PIDC Navy Yard 4747 South Broad Street Building 101, Suite 120 Philadelphia, PA 19112 215-882-1883 kmcnamara@PIDCphila.com PIDCphila.com @PIDCphila

Kate McNamara is PIDC's Senior Vice President for the Navy Yard, overseeing all planning, development, and operations at the 1,200 acre mixed-use campus, which features 175 companies and over 15,000 employees. Ms. McNamara joined PIDC in 2011 to lead the *Lower Schuylkill Master Plan*, a \$411M initiative to reposition 3,700 acres of riverfront industrial land. Over \$140M in public and private investment has been made to date, including infrastructure, a riverfront trail, and shovel-ready development sites. Prior to joining PIDC, Ms. McNamara served as Special Assistant to PA Governor Ed Rendell, managing the Commonwealth's \$450M port expansion initiative and strategic planning for the \$786M expansion of the PA Convention Center. She also represented the Commonwealth on the boards of the PA Convention Center Authority and the PA Intergovernmental Cooperation Authority.





Angelo R. Perryman

President and CEO Perryman Construction 475 N. 5th Street, Suite 2B Philadelphia, PA 19123 267-538-0700 x116 Angelop@perrymanbc.com www.perrymanbc.com

Angelo R. Perryman is the second generation President and CEO of Perryman Construction, a construction management firm based in Philadelphia.

Perryman's journey into entrepreneurship is the result of more than thirty five years experience as a superintendent, project manager and construction manager from two "Top 15" international construction firms. Angelo has successfully completed commercial and industrial projects in Alabama, Georgia, Idaho, Michigan, Pennsylvania, New Jersey and Alaska. Mr. Perryman has received numerous awards and citations during the company's entrepreneurial development. Recent acknowledgments include:

- 2018 Eastern Pennsylvania US Small Business Administration Small Business Person of the Year. Awarded to a business who has overcome stumbling blocks in access to capital and bonding, as well as emerging from a small business to a medium-sized business.
- 2018 PHL Diversity award is presented to a thriving minority business that is enhancing the hospitality and tourism community. Completing landmark projects including the Pennsylvania Convention Center, Love Park, DNC convention and Philadelphia International Airport.
- 2017 Ernst & Young Entrepreneur of the Year Award Winner for the Greater Philadelphia region.
- Inducted to the 2010 Philadelphia 100 Hall of Fame as one of the fastest growing privately held companies by the University of Pennsylvania Wharton Small Business Development Center, Entrepreneurs' Forum of Greater Philadelphia, and the Philadelphia Business Journal.

Active in civic and community organizations including small business advocacy forums. Mr. Perryman serves as a member on the Board of Directors for the Greater Philadelphia Chamber of Commerce, People for People Charter School, and the Philadelphia Industrial Development Corporation. He was appointed and served as a member of the Task Force on Tax Policy and Economic Competitiveness. In addition, in 2011 Mr. Perryman was

appointed by the City of Philadelphia's, Mayor Michael Nutter, as Chairman of the Mayor's Advisory Council on Construction Industry Diversity and a member of the City of Philadelphia License and Inspection Innovation Taskforce.

Mr. Perryman also established the Bessie I. Perryman Construction Education Scholarship to empower disadvantaged youth pursuing a degree in Mechanical Engineering, Civil Engineering, Construction Management, and/or Finance that reside in Philadelphia.

Angelo received his post secondary education in Mechanical Engineering from Tuskegee University and Business degree in Finance from Auburn University.





Angel Rodriguez

Executive Director, Philadelphia Land Bank (PLB) Senior Vice President, Land Management at Philadelphia Housing Development Corporation (PHDC) Deputy Executive Director, Philadelphia Redevelopment Authority (PRA) 1234 Market Street, 16th Floor Philadelphia, PA 19107 215-448-3122 Angel.B.Rodriguez@phdc.phila.gov www. phdcphila.org/land-management @PHLPlanDevelop

Angel serves as Executive Director of the Philadelphia Land Bank (PLB) and the Senior Vice President of Land Management at Philadelphia Housing Development Corporation (PHDC), appointed in 2017, and Deputy Executive Director of the Philadelphia Redevelopment Authority (PRA) appointed in 2019.

The Land Management group is responsible for the acquisition, disposition and property management of surplus real property for PLB, PHDC & PRA including the surplus inventory of the City of Philadelphia's Department of Public Property. Since 2018, Land Management has disposed of land resulting in 744 units of housing, 56% of those units were affordable housing units. Land Management has also acquired 772 parcels of land through Sheriff Sale.

Previously, Angel served as Vice President of Community Economic Development (CED) for Asociación Puertorriqueños en Marcha (APM). APM a Philadelphia based non- profit, assists families achieve their full potential through innovative housing & community development programming. Angel was responsible for housing development initiatives and directed the Sustainable Communities Initiative (SCI) Quality of Life Plan for Eastern North Philadelphia. He established APM's Food Buying Club which focused on food insecurity in Eastern North, oversaw community outreach, Housing Counseling, and APM's Financial Opportunity Center (FOC).

Angel's 32 year career began in education, establishing an alternative school for adolescents with special needs then serving as the Executive Director of Youth Build Philadelphia Charter School, one of the first six charter schools established in the state of Pennsylvania, serving out of school youth and building affordable housing. Angel focus then shifted to Community Economic Development (CED) developing holistic programming for at risk communities. His work in CED began with serving as Executive Director of the Empowerment Group a not for profit focused on small business development and entrepreneurship training in Philadelphia. It continued with his facilitation of Entrepreneurship Training at the Corzo Center for the Creative Economy at the University of the Arts. Currently, Angel serves as Chairman of the Board for the Food Trust.







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efficient delivery of services, for spotting and solving issues before they become problems, and for our proven commitment to the highest professional and civic integrity and accountability. For more information visit www.obermayer.com or contact Dineo Mpela-Thompson, Esg., Chief Marketing Officer at 215-665-3151.



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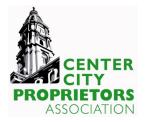
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on time and on budget by engaging the owner and architect early in the process. By working diligently to understand the customer's needs and learning the challenges presented by each project, we become an invaluable team partner. For more information contact Scott Zuckerman at szuckerman@domusinc.net (215) 849-4444 ext. 42.

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we have completed over 100,000 projects for a wide array of public and private clients for the past 56 years and counting. Please visit GZA at www.gza.com to learn more about our service offerings or contact Heather Shoemaker at 267-464-3622.