



MEET THE DEVELOPERS



Jonathan Anyumba
President and Founder
Anyumba Construction & Development LLC



Paul L. Badger Jr.
President and CEO
The Badger Group LLC



Nancy Gephart
Partner, Capital Markets
Shift Capital, LLC



Sarina Rose
Senior Vice President of Development
Post Brothers



Lindsey Samsi
Developer
Pennrose, LLC

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Moderator
Paul Steinke
Executive Director
The Preservation Alliance for Greater Philadelphia



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#MeetTheDevelopers



Wednesday, November 2, 2022
City Winery Philadelphia
990 Filbert Street Philadelphia, PA 19107



Jonathan Anyumba

President & Founder
**Anyumba Construction
& Development**

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Jonathan spent 15 years in various roles in Philadelphia’s financial services industry before he turned his full-time focus to real-estate sales, development and construction.

Forming his company Anyumba Construction & Development, he sought to build his personal rental portfolio in Philadelphia, with a focus on high quality construction at affordable rental rates.

In 2018, Jonathan expanded Anyumba Construction & Development to offer full construction services to a growing list of clients and has completed hundreds of projects in that time frame, ranging from additions and demolitions to full home rehabilitations.

Most notably, Anyumba Construction completed the interior demolition and rear deck construction of 36 homes on 62nd and Pine/Osage Streets. This expansion has allowed the company to consistently employ and sub-contract most of the work to minority contractors, suppliers and vendors in the Philadelphia region.

As an immigrant from Kenya, Jonathan settled in his mother’s hometown of Philadelphia when he moved here in 1997. He has worked and lived in West Philadelphia for over 12 years and now resides in Delaware County with his Wife and 2 daughters. Jonathan spent 8 years serving in the Pennsylvania Army National Guard, is a licensed realtor, armature photographer and avid vegetable gardener.

Jonathan wants to see every desiring Philadelphian, achieve affordable homeownership in a neighborhood of their choice, where they can live, thrive and belong. He believes that a key to the eradication of generational poverty is homeownership made simple.

Paul L. Badger Jr. is the President and CEO of The Badger Group. He has over thirty-two years of combined entrepreneurial and professional experience as the Founder and CEO of The Badger Group LLC, and while working with industry leading Fortune 500 companies. Through his various roles, Mr. Badger has developed expertise in real estate development, investment, management and sales, consumer marketing and project management. He has a well established track record of success managing businesses, products and individuals while increasing market share and profitability.

In 1996, Mr. Badger founded The Badger Group. Since then, his accomplishments as a real estate developer include the successful acquisition and development of properties throughout Philadelphia and its surrounding counties while maintaining consistent, controlled, growth. He has established an expertise in both single family and multi-family development, as well as new construction, adaptive re-use of existing structures, and land development. Current ventures include residential, commercial, mixed use, and hotel development and acquisition.

Mr. Badger conducted his formal education at Morehouse College, graduating cum laude with a BA degree in Business Administration with a concentration in marketing. He earned his M.B.A. from the Kellogg Graduate School of Management at Northwestern University with a triple major in marketing, finance, and management strategy. In addition, Mr. Badger studied real estate at Temple University’s Real Estate Institute.

Mr. Badger is an active member of the community serving in both a civic and professional capacity for many organizations including chairing The Development Workshop and as a board member of BIA and HAPCO.



Paul L. Badger Jr.

President and CEO
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Nancy Gephart

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Nancy Gephart is a Partner and leads the Capital Markets team at Shift Capital, a social impact real estate developer based in Philadelphia. Shift owns roughly 2 million square feet of real estate throughout the Mid-Atlantic, and Nancy and her team are responsible for capitalizing these assets and creating financial and strategic roadmaps for future growth.

Prior to joining Shift, Nancy worked at Capital Impact Partners, a Community Development Financial Institution (CDFI) lending to healthcare, education, healthy food, and mixed-use projects nationwide. She has also previously worked for the Michigan Social Venture Fund, a mission-driven venture capital fund, and a public-private partnership with the World Wildlife Fund in Lao PDR.

Nancy received her BA from Williams College and MBA and MS from the Ross School of Business at the University of Michigan. She serves on the board of directors for Uplift Solutions and the DC Coalition for the Homeless.

Sarina, as Senior Vice President of Development, spearheads Post Brothers' development projects including some of the largest and most notable Multi Family projects in the Philadelphia Region. She brings a wealth of experience in complex project planning, contractor negotiations, and every facet of project development. Under Sarina's leadership, Presidential City was transformed from an under-utilized, semi-suburban complex into the city's largest luxury residential community, complete with a brand new, resort-style amenity center - Sora Pool Club. Other notable projects include The Atlantic in the coveted Avenue of the Arts, which has achieved the highest rents ever in Center City Philadelphia, and the newest, The Piazza Alta in Northern Liberties, which will feature over 1100 residential units in the largest private development project in Philadelphia. The first phase of Post Brothers' Broad and Washington project is currently under construction.

Prior to joining Post Brothers, Sarina received her Bachelor's of Architecture degree from Drexel University and led more than a decade of large and noteworthy projects at an Executive level for several architectural firms in the region.

Sarina was most recently recognized as BIZNOW Philadelphia's Woman Leader of the Year and Globe Street's Most Influential Women in Real Estate.

Under her charge, many of the Post Brothers projects have gained both regional and national industry recognition for their quality and economic development value.

Sarina is currently the Treasurer of the BIA - Building Industry Association of Philadelphia, serves on the Executive Committee and also co-chairs the Govt affairs committee at BIA. She is a Co-Founder of the GIPC Greater Inclusive Philadelphia Construction Program and Board chair of the Association of Builders and Contractors of Eastern PA.



Sarina Rose

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Post Brothers

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Lindsey Samsi

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Lindsey Samsi joined Pennrose in 2016. As a member of the real estate development team, she assumes full responsibility for the successful completion of multi-faceted real estate development projects – affordable, mixed-income, and market-rate – from inception through construction completion and lease-up. She is responsible for the leadership of an in-house team of Associate Developers and Assistant Developers, and simultaneously assembles and manages an external team of financiers, architects, designers, engineers, attorneys, and contractors. Lindsey manages multiple projects in varying stages of development throughout the City of Philadelphia, PA, and NJ.

In addition to her work at Pennrose, Lindsey is a member of Women in Housing and Finance of Pennsylvania (WHF-PA), the Facilities Committee of the Board of Directors for the Community Partnership School (CPS), the Signature Events Development Committee of the Philadelphia Association of Community Development Corporations (PACDC), the Annual Giving Committee of the Pennrose Foundation, and is on the Temple University College of Liberal Arts (CLA) Alumni Board. Lindsey graduated from Temple University.

Moderator

Paul Steinke serves as executive director of the Preservation Alliance for Greater Philadelphia, a membership-based organization whose mission is to promote the appreciation, adaptive re-use and development of the Philadelphia region’s historic buildings, communities and landscapes. He started in this role in June 2016 after serving on the organization’s board of directors for many years.

Paul ran for Philadelphia City Council in the May 2015 Democratic primary. Although he was not elected, Paul received endorsements from the Philadelphia Inquirer, Daily News, Philadelphia Tribune and former Pennsylvania governor Edward G. Rendell, and was recommended by the Greater Philadelphia Chamber of Commerce.

Prior to his run for public office, Paul served as general manager of the Reading Terminal Market for 13 years, where he oversaw numerous improvements in the facility and tenant mix. In 2014, the market was recognized by the American Planning Association as one of the Great Places in America.

Earlier in his career, Paul served for four years as the founding Executive Director of University City District, a neighborhood improvement organization that has been central to the revitalization of West Philadelphia. Before that, Paul was a founding staff member of the Center City District, Philadelphia’s downtown improvement agency, where he spent seven years as its Finance Director.

- continued -



Paul Steinke

Executive Director
**The Preservation Alliance
for Greater Philadelphia**

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**MEET THE
DEVELOPERS**

Paul Steinke

Executive Director
The Preservation Alliance
for Greater Philadelphia

A lifelong Philadelphian, Paul holds a Bachelor's Degree in Business Administration and Economics from Pennsylvania State University, and pursued an MBA at Drexel University. Paul serves as board treasurer of The Fund for the Water Works and is a member of the Implementation Committee of the Global Philadelphia Association. He lives in University City with his husband and partner of 24 years, David Ade, an architect with a practice based in Center City.

Upcoming Events

Happy Hour Breakfast at Corporate Interiors Philly WorkBetter Lab

Wednesday, November 9, 2022

8:30 AM to 9:30 AM

Corporate Interiors Philly WorkBetter Lab

1818 Market Street, 28th Floor

\$15 for Members, \$30 for Guests.

Annual Reception

44th Annual Membership
Meeting and Board Election

Tuesday, November 15, 2022

3:00 PM to 5:00 PM

Steak 48 - 260 South Broad Street

\$40 for Members, \$75 Guests

Lunch with the City's Leaders

Dan DiZio

CEO and Co-Founder
Philly Pretzel Factory

Thursday, November 17, 2022

11:45 AM to 1:30 PM

Hyatt Centric Center City Philadelphia

\$50 for Members, \$75 for Guests.

Lunch with the City's Leaders

Dr. Keith Leaphart

CEO, Philanthropi

Thursday, December 8, 2022

11:45 AM to 1:30 PM

Del Frisco's of Philadelphia

\$50 for Members, \$75 for Guests.

Goldman Sachs 10,000 Small Businesses

Information Session

Learn How Your Business Can
Participate in this Free Program

Tuesday, February 7, 2023

12 Noon to 1:00 PM

Online - Zoom

Lunch with the City's Leaders

Tony B. Watlington Sr., Ed.D.

Superintendent, The School District
of Philadelphia

Wednesday, February 15, 2023

11:45 AM to 1:30 PM

\$50 for Members, \$75 for Guests.

Location, - TBD



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Our studio is built on the philosophy that a collaborative and diverse team brings the most energy and the best results. Through research, innovation, and tested processes, we design meaningful experiences and environments where people thrive and businesses work. d2groups.com.



Domus is a Philadelphia-area general contractor established in 1976 on the foundation of impeccable business ethics and a willingness to solve problems for customers. That

foundation has helped us grow to a firm with expertise in multi-unit residential, hospitality, historic, retail/commercial and academic construction projects with over \$175 million dollars of work in progress. Domus consistently delivers jobs on time and on budget by engaging the owner and architect early in the process. By working diligently to understand the customer's needs and learning the challenges presented by each project, we become an invaluable team partner. Contact Scott Zuckerman at szuckerman@domusinc.net, or 215-849-4444 ext. 42.



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Don Goldberg and Bill Zoino founded GZA in 1964 on the values of integrity, professionalism and loyalty. Since then, the company has grown from a small consulting partnership to

a major multi-disciplinary, employee-owned firm that focuses on environmental, geotechnical, ecological, water, and construction management services. With a staff of more than 675 people in 30 offices in the New England, Mid-Atlantic and Great Lakes regions of the United States, we have completed over 100,000 projects for a wide array of public and private clients for the past 56 years and counting. Please visit GZA at www.gza.com to learn more and contact Heather Shoemaker at 267-464-3622.



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Oval Project Management is a Philadelphia based client curated service with 20 years experience managing commercial real estate projects. We create value, acting as an owner's representative and applying our industry experience and strategically designing a project plan with your real estate, operational, technical, logistical and site requirements in mind. Contact: Joe Val, 267-408-8984, joe@ovalpjm.com, ovalpjm.com.



Founded in 1917, the Electrical Association of Philadelphia is a non-profit trade association with a long history of serving the Greater Philadelphia electrical, lighting, and HVAC markets. Comprised of all segments within the industry, the EAP provides member companies with a variety of services, programs, and professional development opportunities to ensure safety and compliance in the field. Learn more at www.eap.org.



Prelude Solutions is a woman owned telecommunications consulting company helping organizations explore options for optimizing current communication platforms, in-depth carrier and provider auditing, creating and validating RFI services as well as contact center analysis. Prelude performs an in-depth audit of your communication services and systems with the objective of reducing costs through pure savings, credits, erroneous charges, and service realignment. We save our clients an average of 33% on their telecom spend using a success-based model. Prelude provides a complete inventory accompanied with a roadmap for the future as we look to our 260+ partners for agnostic services and solutions.



At SERVPRO Team McCabe, we pride ourselves not only on providing Commercial Property Owners of Philadelphia with the highest quality services but also as active members of our community. We aim to leave meaningful impacts in both the local business world and in our community. SERVPRO Team McCabe has highly trained restoration specialists that are local to be able to best serve your needs if you find yourself faced with an emergency. From frozen pipes, fire, water, biohazard, document recovery, mold and duct work, there is no job too big, or too small for Servpro.



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